DISCOVER THE COMFORT OF SAMARA REGION FOR DOING BUSINESS
TRANSPORT POTENTIAL

RAIL ROAD
Integrated in Trans-siberian international transport corridor

HIGHWAYS M5, M32
Federal highways «Moscow - Chelyabinsk», «Kazakhstan»

LOGISTICS CENTERS
Based on transport interchanging technology

«KURUMOCH» INTERNATIONAL AIRPORT
40 km from Samara, 60 km from Togliatti

RIVER HARBOR
The port is located in «North-South» transport corridor and is able to accommodate & process vessels «river-sea» class

LOGISTICS COST per kilometer
0.75 euro as compared
1.32 euro
INVESTMENT OPPORTUNITY RATING
«Expert RA» agency

CREDIT RATINGS (INTERNATIONAL)
- Standard & Poor's
  - BB
    - 2007
    - 2008
    - 2009
    - 2010
    - 2011
    - 2012
    - 2013

- Moody's
  - Ba1
    - 2007
    - 2008
    - 2009
    - 2010
    - 2011
    - 2012
    - 2013

CREDIT RATINGS (national scale)
- Standard & Poor's
  - ruAA
    - 2007
    - 2008
    - 2009
    - 2010
    - 2011
    - 2012
    - 2013

- Moody's
  - ruAA+
    - 2007
    - 2008
    - 2009
    - 2010
    - 2011
    - 2012
    - 2013

Aa1.ru

RATINGS OF SAMARA REGION
INDUSTRIAL POTENTIAL OF SAMARA REGION

- Electrical power production 4.5%
- Metallurgy 6.2%
- Natural gas & water production 10.4%
- Other industries 7.8%
- Foods industry 6.8%
- Chemical industry 9.3%
- Automotive production 13.1%
- Petroleum production industry 5.5%
- Rubber & plastic production 2.8%
- Mining 17.5%
### BASIC CLUSTERS OF SAMARA REGION ECONOMY

- **AUTOMOBILE CLUSTER**
- **AIR & SPACE CLUSTER**
- **PETROCHEMICAL CLUSTER**
- **IT CLUSTER**
- **AGRO-INDUSTRIAL CLUSTER**
AUTOMOTIVE CLUSTER
Production of cars

THE AUTOMOTIVE CLUSTER - FACTS

- More than 100 thousands jobs
- More than 4 billion euro investments until 2020
- More than 6 billion euro annual turnover
- Our goal – 1.5 mln. automobiles in 2017
AUTOMOTIVE CLUSTER
Auto components production

Over 100 companies, among them:

ENGINEERING CENTER
AUTO COMPONENTS PRODUCTION

60% of Russian auto components are produced in Samara region
AIR & SPACE CLUSTER
Construction of flight vehicles

Central Specialized Design Bureau «Progress» - scientific-industrial space center

JSC «AVIAKOR» - Samara Aviation Plant
AIR & SPACE CLUSTER
Engines production

- Liquid fuel rocket engines
- Aviation engines
- Gas–turbine power plants

PARTNERS:

- Gazprom
- Russian Railways
- Orbital
INTERNATIONAL SPACE COOPERATION

- Cooperation in development of nano-satellites
- "Soyuz-Kourou" project (French Guiana)
- Partnership with NASA in development & testing of rocket engines
- Partnership with EADS in GALILEO satellite system development
- Cooperation with leading European aerospace clusters in researching & developing. Holding the International Aerospace Congress in Samara in partnership with EPAC.
PETROCHEMICAL CLUSTER

Cooperation with leading Russian & foreign companies

Export to over 100 countries and over 1,5 billion euro a year.
Cooperation with leading IT-companies

«Sergey Korolev» supercomputer

«MEGAFAON» company
Data-center – largest in Russia, certified on highest TIER III level of security according to TIA 942 standard
PERSPECTIVE CLUSTERS

IT
MEDICINE

BIOTECHNOLOGIES

TOURISM

SMALL
AIRCRAFTS & BOATS
PERSPECTIVE CLUSTER – IT MEDICINE

- Laboratory researches
- Diagnostics
- Electronic registration for visitors
- Surgery
- CAD / CAM dentistry
PERSPECTIVE CLUSTER - BIOTECHNOLOGIES

- Food products
- Agriculture
- Chemistry
- Environment
- Electronics
- Water resources
- Medicine
- IT

BIO technologies
PERSPECTIVE CLUSTER – SMALL AIRCRAFTS & BOATS

CONSTRUCTION OF SMALL AIRCRAFTS & SMALL CRAFTS
WORKFORCE POTENTIAL
A high level of economic activity of the population

POPULATION OF WORKING AGE
60.8%

UNIVERSITIES
60.8%

GRADUATE SPECIALISTS 2012/2013, INCLUDING TECHNICAL DEGREES
(HIGHER EDUCATION)
27.5 THOUSAND PEOPLE

GRADUATE SPECIALISTS 2012/2013, INCLUDING TECHNICAL DEGREES
(SECONDARY EDUCATION)
10.2 THOUSAND PEOPLE

RATE OF EMPLOYMENT
66.9%

WORFORCE POTENTIAL DEVELOPMENT:
RANK IN THE VOLGA FEDERAL DISTRICT
(2nd PLACE)
(Source: EXPERT RA Agency)

UNEMPLOYMENT RATE (ILO)
3.4%

AVERAGEN SALARY
470 EUROS

GRADUATE SPECIALISTS 2012/2013,
INCLUDING TECHNICAL DEGREES
(HIGHER EDUCATION)

10.2 THOUSAND PEOPLE

GRADUATE SPECIALISTS 2012/2013,
INCLUDING TECHNICAL DEGREES
(SECONDARY EDUCATION)

28 UNIVERSITIES

A high level of economic activity of the population
MECHANISMS OF STATE SUPPORT

FOR PROJECTS COSTING MORE THAN 15 MLN. EURO

Appointment of state supervisor
Execution of investment memorandum
Informational & organizational support

PREFERENTIAL TAXATION:

0% property tax up to 5 years

13.5% income tax up to 5 years

SUBSIDIES FROM BUDGET
STATE GUARANTEES
PREFERENCES FOR INVESTORS IN MONOINDUSTRY TOWNS
(Oktyabrsk, Chapaevsk, Pokhvistnevo)

0% property tax up to 7 years
13.5% income tax up to 7 years

SUBSIDIES FOR JOB CREATION
2000 Euro per one job
STATE SUPPORT SYSTEM

Advanced regional legislation
- Investment laws
- Tax laws & regulations
- The law on public-private partnership

Transparent status of land property
- Selection of investment sites
- Assistance in engineering surveys
- Assistance in securing construction
- Assistance on connection to utilities

Administrative support
- General supervision of projects
- Appointment of supervisor (an executive from the regional Government)
- Personal supervision by the Governor
FOREIGN INVESTORS IN SAMARA REGION

**DENMARK**
- Inmeo Group APS

**AUSTRALIA**
- SGS Industrial Services

**NETHERLANDS**
- Provimi Holding
- Oriflame Eastern Europe
- Marriot
- Anvis Group

**FRANCE**
- Renault
- Danone
- Auchan
- Faurecia
- Tarkett
- Leroy Merlin
- Valeo
- Societe General

**UK**
- DELCAM International
- Kingficher Group

**AUSTRIA**
- Raflaisenbank
- Doppelmayr
- Alpia

**SWEDEN**
- IKEA
- Atlas Copco
- Nordea

**USA**
- PepsiCo
- Coca-Cola
- Alcoa
- General Motors
- Delphi
- Corning Automotive
- Praxair
- ADS Plastic
- Johnson Controls Automotive
- Tenneco Automotive Group
- FINCA International

**SLOVENIA**
- Helios
- AGEP

**GERMANY**
- Bosch
- Amazone
- Henkel
- KROHNE
- Kuka
- VB Autobatterie
- METRO Group
- WUETH Holding
- Siemens
- Rehau
- Lapp Group
- Mahle
- Edscha
- Mubea
- Brose
- Eberspaecher
- Linde Gas
- AVTEC
- Woko Group

**SPAIN**
- UEB Union Explosives
- CIE Automotive
- Gestamp

**SWITZERLAND**
- EM Finance SA
- Transrail AG
- Laveo Electro AG

**ITALY**
- Pietro Barbaro A.O.
- Ansaldo Industria S.p.a.
- Cooperativa Ceramica d’Imola
- Autocomponent Engineering

**TURKEY**
- Orhan Holding

**POLAND**
- Cersanit

**CHECH REPUBLIC**
- KKCG
- Genoservis A.s.

**LUXEMBOURG**
- Dominion S.a.

**JAPAN**
- Sanoh
- Toyota Tsucho
- Hi-Lex
- Atsumitec
SPECIAL ECONOMIC ZONE
«TOGLIATTI»

660 ha
17 residents

10 Global automotive brands

GM
Sanoh
ATSUNITEC
TOYOTA TSUSHO CORPORATION
HI-LEX
Orhan Holding
AVTEC
ZVD
CIE Automotive
Mubea
Edscha
APVRUS
SPECIAL ECONOMIC ZONE «TOGLIATTI»

Infrastructure
- Free connection to utilities
- 30% cost saving on capital construction

Customs benefits
- For imported equipment
- For imported components & raw materials into SEZ (required taxes are paid outside the SEZ)

Tax benefits
- Income tax: 2%
- Property tax: 0%
- Land tax: 0%
- Transport tax: 0%

Benefits to investors
- Accelerated depreciation
- Accelerated procedure on admission of R&D expenses

Special administrative regime
- Governmental guarantees
- «One-window» system

The right to purchase land plot (per ha)
- Rent: 1 289 EUR
- Purchase: 3 223 EUR
INVESTMENTS SITES & INDUSTRIAL PARKS

Realizing

«PREOBRAZHENKA»
industrial park
200 ha, 500 m away from Samara city border

«Togliattisintez»
chemical park
66 ha, located in Togliatti city

Agro-industrial park
Economic parameters & location are in observation

In project

«Krasny pakhar»
industrial park
350 ha, adjacent to Samara city border

«SANORS»
chemical park
50 ha, located in Novokuibyshevsk city

Industrial park for construction materials producers

More than 100 investment sites
www.investsamara.com
ZHIGULI VALLEY TECHNOPARK

Project features:
- Project cost: 100 mln. euro
- Territory: 55,500 sq. m
- More than 3500 working places
- 250 servers

Details:
- More than 110 agreements with partners
- 62 companies
FOOTBALL WORLD CUP 2018
INFRASTRUCTURE

- New stadium with complete infrastructure
- «Samara - Moscow» high-speed railway connection
- Sporting base
- New hotels
- Construction & reconstruction of the roads from the airport to stadium
- «Samara - Kurumoch-Togliatti » high-speed railway connection
KURUMOCH INTERNATIONAL AIRPORT
RECONSTRUCTION

Project cost
286 mln. euro
WELCOME TO SAMARA REGION!

WWW.SAMREGION.RU
WWW.INVESTINSAMARA.RU/EN/